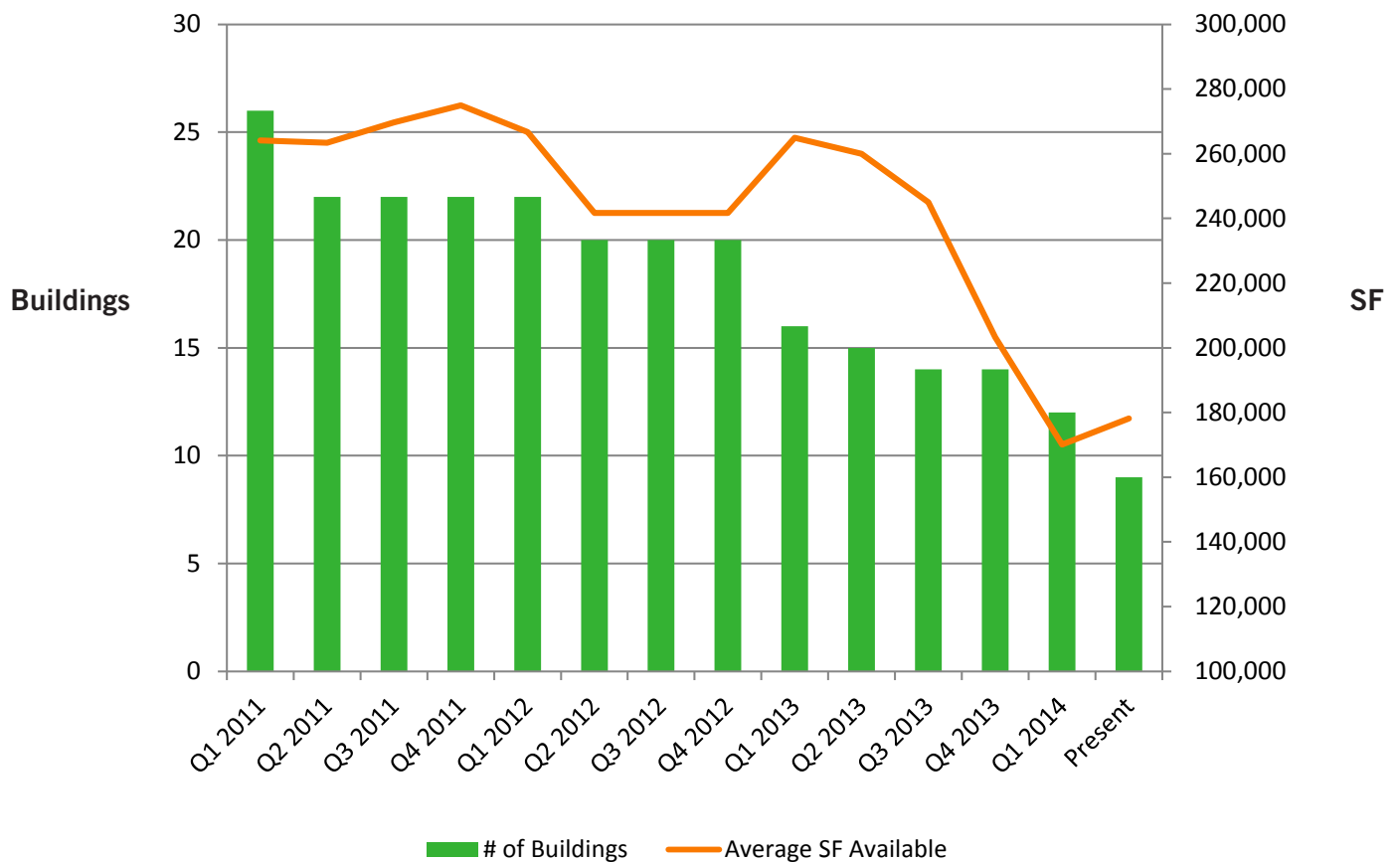


The recession left the St. Louis industrial market with 26 Class A buildings marketing 100,000 square feet or more at the end of 2010. Today, that number has hit single digits with 9 such buildings available, only two of which can accommodate more than 200,000 square feet. With current market activity, this number will continue to drop. As previously reported, we will see new construction soon but, this will also provide a resurgence in quality Class B space.



**Ed Lampitt, CCIM, SIOR**  
Managing Director, Principal  
314.746.0383



**Matt Eastin**  
Associate  
314.746.0350



**Alex Cain**  
Financial Analyst  
314.925.3171